

P.O. BOX



Update on the Happenings of CMS's Managed Care Systems and Support Operations

Division of Program Accountability and Payment, HPBG, CBC – Centers for Medicare & Medicaid Services (formerly, HCFA)

INSIDE THIS ISSUE

MANAGED CARE ENROLLMENT
AND PAYMENT CONFERENCE

FYI...RECONCILIATION OF 2001
RISK ADJUSTED PAYMENTS

DELAYS IN LOCK-IN
PROVISIONS AND IMPACT TO
ENROLLMENT PROCESS

OODLES OF DISCOVERIES:

MANAGED CARE CONFERENCE
INFORMATION –HOTEL
REGISTRATION, SEMINAR
SESSIONS, AGENDA

ALERT ALERT ALERT

We have updated our website to reflect our new name. Our old website address: <http://www.hcfa.gov> is no longer updated or used. The new website address is <http://www.cms.hhs.gov/healthplans/systems>. Please make a note of it.

MANAGED CARE ENROLLMENT AND PAYMENT CONFERENCE

September 11th –13th, 2002
Baltimore, Maryland

The annual Medicare Managed Care Enrollment and Payment Conference will be held September 11th-13th, 2002. The main conference will be held on September 12th and 13th at the Wyndham Inner Harbor Hotel in Baltimore. A basic training session will be held on September 11th, 2002 at CMS's National Headquarters. This conference serves to assist the Medicare managed care contractors to understand how regulations, policies and program developments affect the day-to-day operations of Medicare managed care enrollment and payment departments.

The Basic Training at the CMS complex on September 11th is specifically designed for new or inexperienced staff and will actually provide training on accessing the managed care systems and interpreting the reports. The agenda for the

basic training will be out by the end of June (see attached document). Basic Training will require separate registration from the main conference. We may offer the one-day Basic Training session for inexperienced staff, again in the spring if there is sufficient interest.

The main conference, to be held on September 12th and 13th will be dedicated to annual program developments and updates as well as subject matter workshops. This agenda will also be available by June 30th. If you have any programmatic questions, please contact James Dorsey, CMS, at 410-786-1143 or you may e-mail him at Jdorsey1@cms.hhs.gov. However, if you have registration questions, you should contact Jim Dorsey before June 30th and AFYA, Inc. at 301-270-0841 after June 30th. For Hotel room reservations and rates, please see attachment in this document.

FYI...RECONCILIATION OF 2001 RISK ADJUSTED PAYMENTS

CMS will recompute the beneficiary-level risk adjusted factors that were used in payments made during CY2001. This effort will consider encounter data received or demographic information updated after the CY2001 risk adjuster factors were initially computed in CY2000. The revised factors will be compared to the initial factors to identify any changes. Payment adjustments will be created based on these changes. This activity will be completed in mid-August, so the September 1 payment will include any adjustments calculated for your members.

Remember that these adjustments are to the 10% risk adjusted portion of the payment only.

During the CY2000 reconciliation, 447,000 member's risk adjusted factors were changed resulting in \$43 million in net adjustments.

Delays in Lock-in Provisions and Impact to Enrollment process

In June 2002, we released two letters notifying your MCO of the delay in Lock-in Provisions and impacts on the enrollment process. These two letters are posted on the Internet as listed below:

Delay of the Lock-in Provisions/Impacts to Enrollment Processing with CMS--June 13, 2002.

Delay of the Lock-in Provisions/Impacts to Cost HCPP Organizations June 13, 2002

The letters can be found at the following Internet address:

<http://www.cms.hhs.gov/healthplans/systems/bpLockin.asp>

**WYNDHAM
BALTIMORE INNER
HARBOR**

**101 W. Fayette Street
Baltimore, Maryland
21201**

**CMS's Managed Care
Enrollment and Payment
Conference
September 11th thru 13th,
2002**

RATES:

Single: \$137.00
Double: \$176.00
Triple: N/A Quad: N/A
These rates are available
September 10th thru 13th

NOTE:

Guest must refer to CMS's
Managed Care Enrollment
and Payment Conference to
get the special rate.

**ARRIVAL/DEPARTURE
PROCEDURE:**

Guest check-in time is
4: 00 P.M., and check-out
time is 12:00 P.M.
However, every attempt will
be made to accommodate
those guests that arrive
prior to check-in time.

PAYMENT:

Method of payment must be
guaranteed upon making

your reservation.
Cancellation
must be received 72 hours
prior to arrival or you will be
charged for the first night of
your scheduled arrival.

RESERVATIONS:

Reservations are based on
space, rate availability and
must be received by August
20th.

RESERVATIONS PHONE:

410-752-1100 or 1-800-
996-3426

HOTEL AMENITIES:

See the hotel website below
for more information –
location, directions,
activities, dining and
entertainment.

HOTEL WEBSITE:

<http://www.wyndham.com/BaltimoreInnerHarbor/>



Managed Care Enrollment and Payment Basic Training

September 11th, 2002

Basic Training

September 11th, 2002 CMS Central Office Baltimore, Maryland

9:00 am – 4:00 pm

Transportation from Baltimore Wyndham Hotel to CMS Central Office

Welcome and GHP Overview

Morning Break Out Sessions

Lunch

Afternoon Breakout Sessions

Transportation to Baltimore Wyndham Hotel from CMS Central Office

Specific issues and problems related to your MCO will not be discussed at basic training sessions. Specific MCO challenges will be discussed during the workshops on Sept 13, 2002.

Break out sessions will provide training for inexperienced staff. We will teach the basic skills necessary for you to successfully:

- Obtain and maintain access to the Managed Care systems
- Log into the Managed Care systems
- Upload and down load information
- Input data into the Managed Care systems,
- Read downloaded reports and
- Reconcile the payments and membership
- Understand the health status and payment hierarchies

**B
a
s
i
c

T
r
a
i
n
i
n
g**

Managed Care Enrollment and Payment Conference Agenda

September 12th – 13th, 2002

General Session

September 12th and 13th, 2002 Wyndham Baltimore Inner Harbor Hotel

Topic	Speaker(s)
Registration and Continental Breakfast	
Introduction and Milestones of the Managed Care Contractors Enrollment and Payment Policies and Procedures	Marla Kilbourne CMS
Plan Benefit Package Indicators Procedures- PBP <i>assignment is still a requirement, even with the delay of "Lock-In". This session will clarify and assist with current PBP functionality, PBP Correction Process, Default Application Signature Date (for the Cost Contracts) and the revisions for 2003</i>	Kim Miegel, Ed Howard
CMS System User ID Management – <i>A new streamlined process for User ID management and synchronization has been developed for MCOs who access the CMS systems. This session will describe the new initiatives from online ID requests and include a visit from the "Cyber Tiger".</i>	Helen Herlich, CMS
ESRD – Three New Systems – <i>Three new systems were available July 1st for End Stage Renal Disease Member Management. This session will describe the electronic 2728 form, REMIS and a new system for the ESRD providers.</i>	Matthew Leopold, CMS Janice Bailey, CMS
Prescription Drug Discount Card for Medicare Beneficiaries – <i>Medicare Beneficiaries will be offered a discounted RX Card. This session will provide an overview of the "Medicare Endorsed Prescription Drug Card Assistance Initiative".</i>	Teresa DeCaro, CMS
Medicare+Choice Organization Data Driven Monitoring - <i>The new monitoring guide is written in clear language, streamlined and considers quantitative methods. This presentation will indicate how to use the guide. .</i>	Chris Eisenberg, Laura Minassian-Kiefel, CMS Ed Madden Group Health Plan of Puget Sound, BCBS Highmark
Monthly Reconciliation from a M+CO Perspective <i>A brief description and discussion about how one health plan conducts their monthly payment and membership reconciliation.</i>	Independence BCBS
Medicaid Health Status: What is it? <i>Medicaid can be one of the M+CO membership and payment indicators. This will describe the federal qualifications for the different types of Medicaid status</i>	TBA, CMS

General Session

**Managed Care Enrollment and Payment Conference Agenda
September 12th – 13th, 2002**

General Session

New Options for M+C Contracting <i>CMS and MCOs are involved with demonstration projects such as the PPO option awarded on July 1st and other solicited options for creative product offerings. This is a brief description on some of these options and how CMS solicits new ideas.</i>	Ron Deacon, CMS
2004 Risk Adjustment Payment and Encounter Data Submission – <i>This session will address the calculation of the 2004 beneficiary risk factors payment amounts and the June 2004 deadline for the M+C Organization ambulatory data submission.</i>	Cynthia Tudor, CMS
Late Breaking News and Q&A to DPAP	Staff

Working Sessions

Working Sessions on September 13th will not provide basic training. The Working Sessions have been designed for experienced staff to address challenges, issues and problems that are complex and require innovative solutions.

Basic training will be offered on September 11th, 2002. The hotel will be offering the special conference rate and attendees will be provided transportation to the CMS Central office in Woodlawn for this training.

September 13, 2002 Wyndham Baltimore Inner Harbor Hotel

ESRD Problem Solving: *This working session will not provide basic training.* Our team of experts, together with other attendees will address YOUR specific challenge. So bring enough detail or send your situation in advance to Chatcher10@cs.com.

Working aged Problem Solving: *This working session will not provide basic training.* Our team of experts, together with other attendees will address YOUR specific challenge. So bring enough detail or send your situation in advance to Chatcher10@cs.com.

Walk Through the CWF changes: *This working session will not provide basic training.* Learn how the MCO will access the Plan Payment report information via the new “Health Plan Premium Payment” (referred to as the 820). Also learn how to use the 270 (inquiry) and 271 (response) to access beneficiary utilization and eligibility data from the CWF.

Cost Contracts Working Session: This session will focus on the specific issues that are unique to MCOs with cost contracts. Our team of experts, together with other attendees will address YOUR specific challenge. Items will include: reconciliation without using Axiom, three month retro activity, Cost Contractor exceptions, specific Cost Contractor audit requirements. So bring enough detail or send your situation in advance.

Working Sessions

COMPLIMENTARY LUNCHEON ON SEPTEMBER 12, 2002

Complimentary Lunch and Luncheon Speaker

A lunchtime speaker with a presentation on industry trends and updates. Watch the Website for more updates.

Please select your choice of entree below

Please select your choice of entrée. Your nametag will identify which entrée you have selected. If you do not select an entrée, you will be served the vegetarian selection.

London Broil

Grilled marinated flank steak thinly sliced with wild mushroom sauce, roasted rosemary new potatoes and sautéed seasonal vegetables.

Chicken Piccata

Classically sautéed with white wine, fresh lemon capers, butter linguini and asparagus

Linguini Pasta Primavera (Vegetarian Selection)

Julienne of Seasonal Vegetables tossed with Linguine Pasta and Extra Virgin Olive Oil



L
e

E
n
t
r
e
e